

Recruitment Academy - Putting the Recruit Back Into Recruitment

Established in early 2006, Recruitment Academy was born out of the desire to create a bridge between those who possess the drive to forge a career in the recruitment industry and recruitment firms seeking industry-trained, passionate, motivated team members who have the knowledge necessary to hit the ground running.



For the past few years, candidates seeking a new career and clients seeking assistance in the assessment and selection of new staff have faced a common challenge: finding quality recruitment professionals who can meet their needs.

Recruitment Academy aims to fill this gap.

We are the first induction, training and placement institution of our kind in Australia. This places Recruitment Academy in a distinctive position within the market place; we offer a unique service to the recruitment industry – we create recruitment success stories.

From day one, Recruitment Academy has sought to improve the service delivery and performance standards of new consultants, to enhance the industry's reputation and to build a stronger sense of professionalism from within. As a result of our high profile, strong branding, marketing campaigns, and our solid

reputation, Recruitment Academy is organically becoming a solid competitor in the placement of specialist candidates within the recruitment industry. With a constantly changing market, it is always a challenge to stay ahead, and strong, highly skilled recruitment consultants are the cornerstone in any strategic advancement. At Recruitment Academy we aim to continually improve the quality of candidates entering the recruitment industry so that you may reap the benefits.

The bedrock of Recruitment Academy is our team of expert recruitment and training professionals based in Melbourne, Sydney and Brisbane. Our in-depth knowledge of the industry is of a calibre that can only be obtained from on-the-ground experience in recruitment. Recruitment Academy's founder, Michael Dimopoulos has over 10 years of industry experience in Australia, Hong Kong, Singapore and the U.K. His career is more than a mere success story; it is a testament to his dedication and commitment to the industry – a dedication he is driven to pass on.

Michael has identified a breach in the recruitment industry: exceedingly high attrition rates are bleeding recruitment consultants from the ground and there is a lack of skilled, industry-savvy professionals to step into their place. Recruitment Academy's aim is to give our graduates an extensive and grounded program that empowers them to not only succeed in the recruitment industry but to thrive in it.

"Today, clients expect their recruitment consultants to implicitly understand business, to be trained in all types of interviewing methodology, and to be knowledgeable about many industry types. That type of background is difficult to build on the job, and meanwhile, clients are paying the price for their consultants' inexperience," he says.

Recruitment Academy offers the industry a way to attack the skills shortage head on. Through us, recruitment agencies have access to select job-ready, pre-inducted "Academy Graduates". Our pool of graduates is constantly growing, as we are already becoming recognised as the leading induction and placement service available to recruitment consultants entering the industry. We have inducted well over 200 candidates from all industry backgrounds, including retail, travel, IT, real estate, banking and finance, accounting, hospitality, trade and industrial, call centre, executive, sales and marketing, recruitment and human resources, as well as generalist candidates.

We offer professional, qualified induction and training services that are adaptable to your organisation's needs. We can take newly appointed recruits off your hands, training them at our dedicated induction courses or, if you find yourself with limited resources or congested staff intake, Recruitment Academy is ready to facilitate an in-house induction course, tailored specifically to your organization in Melbourne, Sydney or Brisbane.

Enter the world of Recruitment Academy and you will experience a very different approach. Our goal is to make the recruitment industry a better place to work for employees; to help in-house HR improve its return on investment and to offer recruitment agencies access to talented and inducted consultants who are productive from their first day on the job.

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